



SENT VIA US MAIL AND EMAIL

August 31, 2023

PRICE INCREASE NOTICE

Dear Valued Weather Blanket Insulation Customer:

As a manufacturer, we are constantly evaluating our input costs to understand their impact on our operations. Unfortunately, like many of you, over the course of this year, we have experienced increases in our raw material, transportation, and manufacturing costs. To maintain our commitment to manufacturing the highest quality insulation, on-time deliveries, and customer service, it is important that we keep pace with these cost increases.

Effective with shipments starting **October 1, 2023**, we will be implementing a **5% price increase** for Weather Blanket Insulation. Through this process, we also uncovered delivery locations where we were not properly accounting for our delivery costs. In those cases, we are making a further pricing adjustment to account for these discrepancies. Please reference the attached delivery location list with updated pricing, effective 10/1/23.

Please note, the effective date of this price increase will apply to all orders, regardless of order entry date. Current order confirmations with an assigned ship date prior to October 1st, will receive current pricing. If you have any questions about the implementation of this increase, please feel free to contact me directly.

We appreciate your understanding and thank you for your past and continued support of our company. The Weather Blanket Team is committed to providing consistently high-quality cellulose insulation, alongside outstanding customer support. We look forward to working with you for many years to come.

Sincerely,

A handwritten signature in black ink, appearing to read "George Day", is written over a white rectangular area.

George Day, CEO

Weather Blanket Insulation

OFFICE 920-214-5810 X 102

MOBILE 570-336-7545

Enc: Price by Delivery Location