



December 6, 2023

Dear Valued Customer,

We are writing to inform you of an upcoming price increase for our Sol-R-Eclipse insulation products. The price increase will be effective on January 15, 2024.

We understand that this price increase may cause some inconvenience, and we apologize for any disruption it may cause. However, we have made this decision in response to rising costs of materials and transportation. We are committed to providing our customers with the highest quality insulation products at competitive prices, and we have carefully considered all factors before making this change.

Solar Eclipse6x125White	██████████
Solar Eclipse4x125White	\$██████████
Solar Eclipse White CF 4x125	\$██████████
Solar Eclipse White CF 6x125	\$██████████
Eshield 48" x 50'	██████████
Sol-R-Skin NO GLASS 54"x100' RB (54 rolls per palet) + freight	\$██████████
Sol-R-Skin A (24 rolls per pallet) + freight	\$██████████
Amour AB Attic Tent (90 tents per box) freight is \$240 per pallet	\$██████████
Armour AB (60 rolls per pallet) + freight	██████████

In addition to the price increase, we are also excited to announce the launch of our new Sol-R-Eclipse CF product. This product utilizes new facings that will provide the same R values and technical values as the original Sol-R-Eclipse. The Sol-R-Eclipse CF product is offered at a lower price, making it a more affordable option for our customers. This product will be available in February 2024.

We are confident that the new Sol-R-Eclipse CF product will meet your needs and expectations. Please contact your sales representative for more information on this product.

Finally, we would like to remind you of some recent changes to our freight policy. Due to changes with transportation (LTL), we have had to modify our minimum order requirements.

Effective immediately, the minimum order for all insulation products is **50** rolls. **Any order under 300 rolls will incur applicable freight charges.**

We appreciate your understanding and continued support. If you have any questions, please do not hesitate to contact us.