



# ADORN<sup>®</sup>

## Mortarless Stone Veneer

Good afternoon,

I appreciate everyone in your respective offices and territory continuing to promote Adorn as you went through the transition from stocking to not stocking in 2023. This was challenging and caused some inconveniences with your dealers but overall went fairly smooth. I hope this can continue as we move forward into 2024. We will be having a price increase on Adorn stone effective on Feb 1st of about 5% and I have attached a copy of the new drop ship pricing. Please share this will all in your offices that need it. As in the past, if you have a larger order, we can look at the non drop ship pricing with actual freight, just let me know.

Again, thank you all for your support!