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June 30, 2023

To: Our valued distributing partners

Over the past year, we have all experienced continued inflationary pressures in its many forms. Here at Safety Hoist, that has not stopped us from innovating and seeking constant improvement. Our organization is stronger than ever, and we continue to deliver simple, safe, and affordable products throughout the United States and Canada.

Manufacturing our products with the highest quality materials available and maintaining ample stock of products, is essential to serving you and your customers. To deliver on those promises, we must adjust our pricing to keep pace with the rising costs we experience daily. Effective August 1, 2023, we will be implementing a 6% price increase on all list prices. We are confident that our products continue to offer the best value in our category and that the resulting list prices remain very competitive in the marketplace.

We will continue to monitor the changing economic landscape and react to any downward or upward trend accordingly. Attached to this letter, is the updated list prices as of August 1, 2023. Should you have any questions, concerns, or comments, please do not hesitate to contact us.

We thank you for your continued partnership, and value your support of our product line.

Sincerely,

A handwritten signature in black ink that reads "Robert E. Delaney". The signature is written in a cursive style with a long, sweeping underline.

Robert E. Delaney
President