



April 15, 2024

Re: Price Increase & Fuel Surcharge

Dear Valued Customer,

We've seen raw material price increases from key European suppliers, due to higher demand, energy and logistical cost increases. Also, extended delivery times and ongoing inflationary pressure.

This impact has forced us to issue a price increase and fuel surcharge on truckload orders. We hope this notification allows ample time to prepare before these changes take effect in approximately one month (mid-April 2024).

We have attached your new pricing structure for your records. Should you have any questions, please do not hesitate to contact us. Thank you for your understanding and continued support!

Best Regards,

A handwritten signature in black ink, appearing to read "Kevin S. Smith".

Kevin S. Smith
President - Selena USA, Inc.
General Manager - Americas Region